

**TOWN OF
APPLE VALLEY, CALIFORNIA**

AGENDA MATTER

Subject Item:

AUTHORIZE TOWN MANAGER TO EXECUTE TWO-YEAR EXTENSION OF CURRENT SERVICE AGREEMENT FOR ELECTRONIC WASTE RECYCLING WITH GOLD'N WEST SURPLUS, INC.

Summary Statement:

SB 20 and SB 50 enacted a state program that collects an advance disposal fee from consumers who purchase devices with cathode ray tubes (CRTs) which are considered hazardous waste and may not be disposed of in landfills. The Town became an "Authorized Collector" of electronic waste in 2004, and began receiving payment from CRT recyclers on a per pound basis for all CRTs.

In November 2009, the Town went out to bid for electronic waste recycling. Gold'n West Surplus, Inc., was the successful bidder and the Town signed a two-year contract with the company which runs through January 14, 2012. In 2010, over 83 tons of e-waste were transported by the company for which the Town received \$28,655. Through August of 2011, the Town has received \$17,523 for slightly over 43 tons of electronic waste.

Gold'n West's performance under the current agreement has been very satisfactory. The company responds quickly to requests for transportation of materials, provides complete reports on the tonnage generated, and pays the Town promptly for electronic waste received. Several other electronic waste recyclers have gone out of business, leaving nearby jurisdictions on the hook for disposal of the collected materials.

Staff recommends the current service agreement with Gold'n West Surplus be extended for another two years, as is permitted under the terms of the existing contract. This will extend the contract with Gold'n West under the same terms of the original contract until January 14, 2014. Attached is a letter of approval from the contractor expressing agreement with the proposed extension.

Recommended Action:

Authorize the Town Manager to execute a two-year contract extension with Gold'N West Surplus, Inc., for transport and recycling of electronic waste received at the Household Hazardous Waste Collection Center.

Proposed by: Diana McKeen **Item Number** _____

T. M. Approval: _____ **Budgeted Item** **Yes** **No** **N/A**



**GOLDEN WEST
SURPLUS, INC.**

1127 California Avenue • Corona, CA 92621
(951) 371-2020 • (951) 371-2051 Fax
E-mail: info@gsurplus.com
www.goldenwest-surplus.com
CEA # 112836 EPA # CAL00039361

9/28/11

Town of Apple Valley
14955 Dale Evans Parkway
Apple Valley, CA 92307

RE: E-waste Contract Extension

Dear Ms. McKeen,

We understand that you would like to extend our e-waste contract until January 14, 2012. We would be happy to oblige with that decision. It has been a pleasure to work with you and the Town of Apple Valley and we are excited to continue this relationship. Thank you for your continued business.

Best Regards,

Mark Pickering
C.E.O.



BUYER OF COMPUTER, ELECTRONIC, COMMUNICATIONS AND PRECIOUS METAL BEARING MATERIAL.
- NATIONWIDE -

**TOWN OF APPLE VALLEY
SERVICES AGREEMENT EXTENSION**

In 2009, the Town of Apple Valley and Gold'n West Surplus, Inc., entered into a two-year Service Agreement whereby the Gold'n West Surplus agreed to transport and recycle electronic waste collected from residents of the Town of Apple Valley under certain conditions and for specified rates.

By the signatures below, the parties to the Service Agreement signify their intention of extending the current Service Agreement between the Town of Apple Valley and Gold'n West Surplus, Inc., for two years under the same conditions and at the same rates of payment to the Town. The extended Service Agreement shall now expire on January 14, 2014.

[REMAINDER OF PAGE LEFT BLANK]

**SIGNATURE PAGE
TO TWO-YEAR EXTENSION OF
TOWN OF APPLE VALLEY
SERVICES AGREEMENT**

TOWN OF APPLE VALLEY

GOLD'N WEST SURPLUS, INC.

By: _____
Frank Robinson
Town Manager

By: _____
Mark Pickering
Chief Executive Officer

ATTEST:

Ms. La Vonda M. Pearson, Town Clerk

APPROVED AS TO FORM:

BEST BEST & KRIEGER LLP

John Brown, Town Attorney